

PROFILE



Reliability, Speed, Integrity

VISION

To be the brand of choice in West Africa by offering quality service to our clients without compromise; whilst at the same time, empowering and uplifting the lives of our employees.

MISSION

To deliver a Just in Time service, which inspires trust and fosters growth in our client's business.

BELIEFS

We listen to the voice of the customer.
We are committed to giving our client the very best.
We take pride in what we do.

CORE VALUES

Integrity ~ we do what is right and we uphold the highest ethical conduct.
Reliability ~ we consistently excellent service.
Speed ~ we measure success by delivering on time.

ABOUT

Harmony Maritime Limited has a track record of success in the industry. We do it fast and we do it right. Over the past quarter of a century, we have served the most challenging of geographies in Africa. We increasingly live in a global village and our networking with industry leaders across the globe has become one of our main assets.

Today, we have brought on board expertise from Greece, Switzerland and South Africa to re-engineer our business processes and inspire and empower our local capability.

We offer you quality without compromise.



WHAT SETS HARMONY MARITIME LIMITED APART

■ FUNCTIONAL EXPERTISE

Our team includes experts in every functional area related to shipping and logistics management - including cargo handling, warehousing, custom brokerage, haulage, amongst others.

■ INDUSTRY EXPERTISE

Our well-credentialed team of shipping and logistics experts have undertaken assignments, completed complex projects and developed expertise in nearly every industry.

■ COST EFFECTIVENESS

We are comfortable working with any size company and our pricing reflects the necessary scope and detail of each engagement. We pride ourselves in offering world-class service at affordable prices.

WHAT SETS HARMONY MARITIME LIMITED APART

■ CLIENT ENGAGEMENT

We have worked with clients ranging from start-ups to large multi-national firms; we understand the needs of organizations at their various stages of growth.

■ METHODOLOGY

We have developed proprietary processes to create high quality, fully customized services that result in superior client satisfaction and success.

■ CYCLE TIME

We do it fast and we do it right



SERVICES AND OPERATIONAL CAPABILITIES

Harmony Maritime Limited manages shipping and logistics portfolios across West Africa and delivers consistent first class services for corporate and individual clients. The company's services, which are delivered and supported through integrated web and network systems, cover the following:

- **CUSTOMS HANDLING OF IMPORT AND EXPORT FREIGHT (CHIEF)**

The wealth and length of experience in the shipping and logistics industry has equipped the company with administrative and transactional services capability, engagement management and in behind-the-scenes deliverable development capacities. This has resulted in timely document processing in meeting key deliverable commitments.

- **RE-EXPORTATION AND TRANSSHIPMENT**

We are well versed in placing goods under a customs procedure, their entry into Free Zone and their re-exportation from customs territory to a third country.

SERVICES AND OPERATIONAL CAPABILITIES

■ CARGO HANDLING

The company has developed proprietary engagement methodology that ensures timely movement of cargo to/from custom bonded warehouse and to any designated client location.

■ BOAT SERVICES

Harmony Maritime Limited operates pilot boats designed to embark and disembark crew safely and efficiently. These boats have been designed for Port Authorities Patrol search and control requirements. Its manoeuvrability and seaworthy characteristics enable us to carry out operations at high speed within shallow waters and under up to 6 beaufort rough sea conditions. The boat is registered under the Ghana Flag and holds a valid Ghana Maritime Authority Boat Licence.

SERVICES AND OPERATIONAL CAPABILITIES

- INTERNATIONAL SEA AND AIR FREIGHTING
- DOOR-TO-DOOR DELIVERY
- OIL RIG/VESSEL/CONTAINER FUMIGATION
- WAREHOUSING
- CONSOLIDATION AND DECONSOLIDATION
- CONSULTANCY SERVICES
- OIL/MINING FIELD SERVICES/OIL FIELD RENTALS
- HAULAGE
- SHIP AGENCY
- SHIP CHARTERING
- VESSEL CHANDLERS
- GOODS IN TRANSIT

BOAT SPECIFICATIONS

■ HELPMARINE 1

Length (LOA)	- 11,6 m
Beam	- 3,35 m
Engines	- 1 x Cummins QSB 5.9-380 (380 HP)
Gearbox	- ZF
Propulsion	- Conventional shaft + propeller
Propeller	- 4 blade – fix pitch
Max. Speed	- 23 - 24 kn
Cruising Speed	- 20 - 21 kn
Fuel Consumption	- 50 lt/hr @ cruising speed (2.27 lt / nautical mile)
Range	- 300 nm
Power on board	- 12V / Inverter-220V and shore connection (with cable)
Fuel Tank Size	- 800 lts



BOAT SPECIFICATIONS

■ HARMONY 1

Length (LOA)	- 8,01 m
Beam	- 2,55 m
Engines	- 1 x Volvo Penta AD41A 200hp td 6 cyl
Gearbox	- Volvo Penta 290 Outdrive
Propulsion	- Outdrive Motor + Propeller
Propeller	- 3 blade
Max Speed	- 22 – 23 kn
Cruising Speed	- 20 – 21 kn
Fuel Consumption	- 50 lt/hr @ cruising speed (2.35 lt / nautical mile)
Range	- 100 nm
Power on board	- 1 leisure Battery
Fuel Tank Size	- 500lts



GOVERNANCE

Godfred Adjei, MD International

Co-founder of HML, is a professional Engineer and a businessman with over two decades of success under his belt. He is a product of Erasmus University in Holland and subsequently ran Ribato Enterprise Limited, a major family construction company in Ghana. His passion for the shipping industry led him to create HML. He is well known for his expertise in the shipping industry.

Carl-Gustav Bjertnes, Director, Strategy

Carl-Gustav Bjertnes focus is on HML strategic direction. For the past 35 years, he has been at the forefront of managing corporate operations and private equity investments and commodity trading in emerging markets, such as Russia and the Middle East, and managing both onshore and offshore holdings. Prior to joining HML, Carl had joint enterprises with such industrial icons as Mercedes-Benz and Lukoil and advised local Governments in the UAE on development issues and matters of defense procurements. He has held several board positions in major organizations worldwide. Educated at Babson College in the USA, he is fluent in English and French.

Rear Admiral HCG (ret) Efthimios Liberopoulos, Director, Ship Registry

Admiral Efthimios Liberopoulos is the Founder and CEO of Libero Services based in Athens. Over the past three decades, he has served more than 2,000 companies worldwide. The Admiral is an expert in regulatory compliance across both marine and shore based industries. His company has significantly contributed to safety, security, regulatory compliance and environmental protection. He also provides Registration and Certification Services of International Seagoing Ships and Seafarers under the Cook Islands Jurisdiction, as well as Certification of Crew & Officers.

Dr. Hospice Djohoun, Board Chairman

Dr. Djohoun is a Lean Six Sigma expert from Villanova University, USA. He started his career with the United Nations in the early 80's as a Regional Finance Director for Africa. He then moved to the Halls of Academia in South Africa and to the Oil industry, where he was Managing Director for troubled affiliated companies within Engen Petroleum, a subsidiary of PETRONAS. He is a Harvard University trained expert in negotiation and is adept at process re-engineering. He has interacted with Political Leaders and Corporate Executives across Africa and Europe for more than three decades. He is a leader with a high sense of priority and fairness. He speaks French and English.



CLIENTELE

BOAT SERVICES

- Hull Blyth
- Inchcape Shipping Services
- Supermaritime Ghana Ltd
- Dredging International
- Blue Funnel Ghana Ltd

FREIGHT FORWARDING SERVICES

- Hull Blyth
- Usibras Ghana Limited
- Aksa Energy Ghana limited
- Bamboo Energy Ghana
- Tuna Holding
- Arda Group
- Gokay Group Ghana Ltd
- Sustainable Energy Ltd
- PCC Organic Oils ltd
- Eiffage Ginie Civil

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